

## Bonus Goals

How much money do you want to make in 2018? \_\_\_\_\_

How much of that must be made in bonus for the year? \_\_\_\_\_

Divided by 12 is how much per month? \_\_\_\_\_

Using the bonus calculator, how much should be collected to achieve it on average for the year? \_\_\_\_\_

Divided by 12            Monthly Coll goal \_\_\_\_\_

Times collection rate    Monthly Prod goal \_\_\_\_\_

Is this enough of a stretch? Yes/No

Use blank pages to answer these questions in detail:

What would have to happen in your area to make this monthly production goal a reality?

In other areas?

How else could it be attained?

